

QUALITY FASTENERS

10507 N IH 35, San Antonio, TX 78233

TEL 210-656-2323 EMAIL info@qualityfasteners.com



WEB www.qualityfasteners.com

THE 'HARD-TO-FIND ITEM' SPECIALISTS

by Dennis Cowhey, President, Computer Insights

Quality Fasteners is a family-owned and operated company founded in 1982. They are dedicated to meeting the needs of customers for quality products, outstanding service, and competitive pricing. December 2022 will be 40 years that Quality Fasteners has been building a solid reputation as a premier supplier and distributor of quality fasteners, related hardware, and the tools their customers need. They are ISO 9001:2015 Certified and offer nearly 30,000 items for a broad scope of applications. They take pride in always keeping their inventory well-stocked and having more metric and stainless steel than anyone else in the area. Larry and Mark Matula explained, "We are committed to stocking what people need and then some. We listen to our customers and want to have what they need when they need it at a fair price. It has created win-win relationships over the years."

A loyal, knowledgeable, and experienced staff ready to assist you sets Quality Fasteners apart from their competitors. If they don't have the item you require on hand; they can special-order it for you. They are



committed to developing and maintaining long-term business relationships with their customers and suppliers and always treat each individual they serve with honesty, integrity, and respect.

New Larger Location

After years of planning, Quality Fasteners is now operating in a new location three times the size of the last location. The move came with its challenges, but the additional space will better serve existing and new customers. When I spoke to Larry Matula, he was organizing the movement of one of his forklifts and putting the final touches on things. He mentioned that The Business Edge™ software was part of the transition, "...scanning capabilities helped tremendously keeping track of our inventory, without it would have been extremely difficult to manage a manual system letting us know where everything was at as a company. The new, more prominent location does not change their focus on small business and their desire to collaborate with people.





You can stop by their new location or shop online at www.qualityfasteners.com. Quality Fasteners stocks a wide variety of industrial supplies. If you don't see the item you need, give their knowledgeable staff a call, and they will find it or special-order it for you. Quality Fasteners also offers money-saving specials. Be sure to visit their website often to see what is new.

- ▣ Bolts
- ▣ Nuts
- ▣ Washers
- ▣ Threaded Rods
- ▣ Cutting Tools
- ▣ Abrasives
- ▣ Anchors
- ▣ Pipe Fittings
- ▣ Electrical Terminals
- ▣ Lubricants & Cleaners
- ▣ Hand & Power Tools
- ▣ Springs
- ▣ Metric Fasteners
- ▣ Industrial supplies
- ▣ Brass Fittings

Online Store

Quality Fasteners is dedicated to supplying you with quality products at very competitive prices. They believe in going that extra mile to make sure you succeed, which is why they offer Monthly Specials. The specials will meet your needs for quality products and provide you with additional savings. See what's on special at www.qualityfasteners.com. Your satisfaction and success are always top priorities.

Services

Quality Fasteners' goal is to have what you need when you need it at a fair price. They value a simple concept of continuous improvement with our customers. They

maintain a large physical inventory with a 97% shipping percentage. Their expert staff uses the best combination of their resources to solve your inventory needs. They offer nationwide shipping capabilities by ground and air. They specialize in Vendor Managed Inventory, Just in Time Inventory, Counter Sales, and On-Site Consulting.

Vendor Managed Inventory

Quality Fasteners are dedicated to finding the best way to manage your inventory. They are ready to accommodate you in finding the best combination of Price, Quality, and Service that fits your business needs. Vendor Inventory Management Services are available in Houston, Ft. Worth, Dallas, San Antonio, Austin, and the surrounding areas. Their goal is to save you time and money while removing the frustration of running out of the products you need. With a 100% money-back guarantee, you will never be overstocked on any product they manage for you. Quality Fasteners takes a conservative approach in recommending products based on your history of usage and need.

In addition to inventory management, they have a wide variety of assembled assortments that keeps your inventory organized and easy to find. If one does not fit your needs, they can create a custom assortment geared toward your inventory system. They analyze and design the most productive way to manage your inventory, so there is no wasted time looking for the correct part. The Business Edge™ by Computer Insights, Inc. allows them to offer their customers scanners to maximize efficiencies.

Just In Time Services

Their flexibility of inventory and services makes Just In Time available at a minimal cost. They make it easy for you to manage your inventory at your minimums and maintain a backup supply to avoid overstocking to save you money. Quality Fasteners can deliver 24 hours a day for emergency requests and are dedicated to maintaining your service needs.

On-Site Consulting

Years of experience and an inclination to assist people means Quality Fasteners is more than just a supplier. They are a partner that has your best interests in mind. They can advise you with the Organization of Supplies, the Determination of A, B, and C items, Minimum-Maximums, Problem Solving/Product Suggestions, and Integrated Processes and Controls.

Technology

Partnering with Computer Insights, Inc. has been a good fit from the beginning. Sharing a customer-first attitude makes working together easy. Larry Matula

told me, "...remote working has always been easy with The Business Edge.™ It became even more of an advantage when COVID restrictions were in place. We did not have to do anything special to allow some employees to work from home. Other existing features helped us offer curbside support; this was at a time when our competitors were struggling with it or not offering it at all." He went on to tell me, "the credit card integration has been beneficial as our counter sales have increased." Mark Matula told me they are taking advantage of The Business Edge's RESTful APIs to keep on top of their warehouse KPIs.

More Information

Quality Fasteners can be reached at 10507 N IH 35, San Antonio, TX 78233. Contact Larry and Mark Matula, Owners by telephone at 210-656-2323, email info@qualityfasteners.com or at www.qualityfasteners.com.

Computer Insights, Inc. can be reached at 108 3rd Street, Unit 4, Bloomingdale, IL 60108. Contact Dennis Cowhey, President, by telephone at 1-800-539-1233, email sales@ci-inc.com or at www.ci-inc.com. 