

COMPUTER INSIGHTS, INC.

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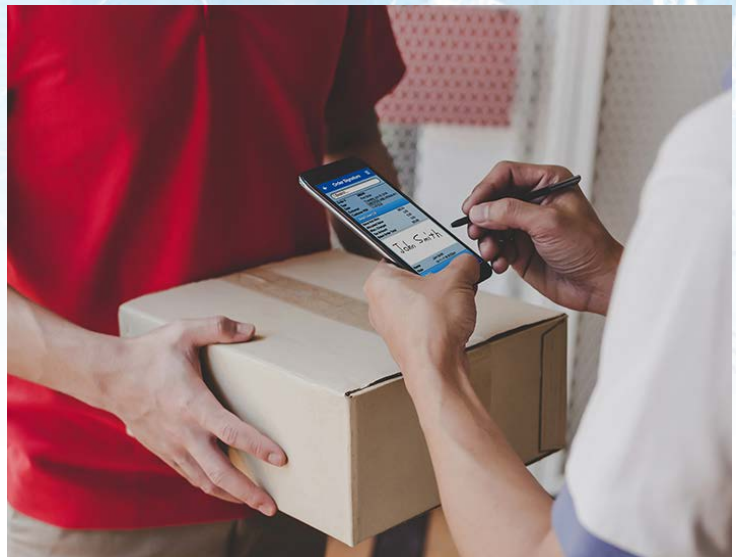
VMI & SIGNATURE CAPTURE TRANSFORM OPERATIONS REVOLUTIONIZING FASTENER DISTRIBUTION by Dennis Cowhey

Computer Insights, Inc., specializes in software solutions, particularly for distributors in the fastener and industrial supply industries. The Business Edge™ is an enterprise resource planning (ERP) system designed to streamline business operations.

In today's competitive marketplace, fastener distributors face mounting pressure to optimize efficiency while delivering exceptional customer service. The Business Edge™ by Computer Insights, Inc. offers robust solutions through Vendor Managed Inventory (VMI) and Signature Capture technologies, enabling distributors to streamline operations and elevate their service standards to new heights.

Mobile-First Inventory Management

The Business Edge's VMI and Signature Capture systems are built with mobility at their core, designed to operate seamlessly across iOS and Android smartphones, tablets, and notebooks. This cross-platform compatibility ensures that inventory management professionals can access critical functionality regardless of their location or preferred device. The system facilitates real-time two-way communication between field personnel and central operations, maintaining connectivity and productivity even in remote locations. Importantly, The Business Edge™ is designed to function offline when needed, allowing users to continue working productively even in challenging environments such as deep warehouse locations where dense storage configurations can block cellular and



WiFi signals. Once connectivity is restored, the system automatically synchronizes all offline transactions with the central database.

The intuitive mobile interfaces in The Business Edge™ mirror familiar app experiences, enabling rapid adoption and minimizing training requirements. This user-friendly approach has proven transformative for fastener distributors, who report significant improvements in process efficiency and inventory visibility when implementing Computer Insights' solutions.

Comprehensive VMI Capabilities

The Business Edge™ VMI mobile applications have emerged as game-changing tools for the fastener distribution industry. Computer Insights, Inc.'s system provides simplified processes and instant access to comprehensive inventory information, empowering distributors to make data-driven decisions in real-time.



The Business Edge™ enables precise tracking of product usage patterns, sophisticated inventory level controls, and extensive customer service options that were previously impossible to manage efficiently with other ERP systems.

The comprehensive nature of The Business Edge™ delivers substantial time and resource savings, directly translating to cost reductions and improved operational efficiency across all levels of the organization—advantages that set Computer Insights apart from other ERP providers.

Real-Time Data Integration

The Business Edge™ native mobile capabilities are integrated directly into Computer Insights' ERP architecture, providing unparalleled access speed and functionality. Field personnel benefit from continuously expanding feature sets as Computer Insights, Inc. adds new capabilities to meet evolving industry needs. Customer inquiries, detailed product information, and order processing are seamlessly integrated into The Business Edge™ mobile platform.

Access to up-to-the-second information through The Business Edge™ empowers sales representatives and service personnel to provide exceptional customer

experiences and make informed decisions instantly, regardless of their physical location.

Advanced Data Capture and Processing

Computer Insights, Inc. has revolutionized fastener distribution through The Business Edge™ advanced real-time data capture and transfer capabilities. The system provides instant access to critical business intelligence, including detailed product trend analysis and comprehensive usage patterns. Fast order transmission speeds ensure quick and accurate order processing, setting new industry benchmarks for efficiency and accuracy.

Signature Capture functionality has eliminated traditional paperwork bottlenecks, simplified order entry processes, and enhanced proof of delivery procedures. This digital transformation reduces errors, improves audit trails, and accelerates the entire order fulfillment cycle.

Superior Customer Service Through Technology

The success of fastener distributors increasingly depends on their ability to deliver consistent, high-quality customer service. The Business Edge™ has proven instrumental in achieving this objective, with distributors reporting improved responsiveness and enhanced support capabilities when using Computer Insights' solutions.

The Business Edge™ flexibility to accommodate remote workstations without additional licensing costs has proven particularly valuable, especially during challenging periods that require rapid operational adjustments.

Industry professionals consistently praise Computer Insights, Inc.'s deep technical knowledge and commitment to customer service, viewing the company as an invaluable strategic partner rather than a mere software vendor. This partnership approach distinguishes Computer Insights from competitors who simply sell software without excellent support.

Technology-Driven Operational Excellence

The Business Edge™ empowers fastener distributors to fully leverage current technology capabilities in ways that other ERP systems cannot match. Computer Insights' platform enables error-free operations through automated processes and provides comprehensive usage reporting that supports strategic decision-making. The Business Edge™ wireless updates and downloads, seamless order transmission, and advanced features like real-time order visibility have become the gold standard in the industry. The integration of multiple business functions into The Business Edge™ unified platform has dramatically streamlined daily operations and reduced the complexity of managing multiple systems. This comprehensive integration showcases Computer Insights' understanding of distributor workflows.

Strategic Inventory Optimization

Computer Insights, Inc.'s configurable VMI programs through The Business Edge™ offer fastener distributors significant time savings while increasing inventory turnover rates. The Business Edge™ helps you calculate optimal stocking levels based on comprehensive historical data analysis, ensuring timely product availability even during unexpected production spikes or demand fluctuations.

The Business Edge's accurate inventory management capabilities enable distributors to meet customer demands consistently while maintaining their reputation as reliable supply chain partners. This predictive approach to inventory management reduces carrying costs while



The Business Edge

Simple · Focused · Effective

improving service levels—results that demonstrate why Computer Insights remains the preferred choice for serious fastener distributors.

Staying Competitive Through Innovation

Industry leaders emphasize the critical importance of embracing technological advancements to meet evolving customer expectations. The Business Edge™ enables distributors to eliminate data entry errors, streamline complex operations, and maintain competitive advantages in an increasingly demanding marketplace. Computer Insights, Inc.'s continuous innovation guarantees that The Business Edge™ users always have access to the latest industry-specific functionality.

The fastener distribution industry continues to evolve rapidly, and organizations that choose The Business Edge™ position themselves for sustained growth and improved profitability. Computer Insights' technological investments not only improve current operations but also provide the foundation for future innovations and market expansion opportunities.

Conclusion

The integration of The Business Edge™ VMI and Signature Capture technologies represents a fundamental shift in how fastener distributors approach inventory management and customer service. Organizations that choose Computer Insights, Inc.'s The Business Edge™ report measurable improvements in efficiency, accuracy, and customer satisfaction that exceed results from other ERP providers. As the industry continues to evolve, The Business Edge™ will become increasingly essential for maintaining competitive positioning and achieving long-term success.

The evidence is clear: fastener distributors who invest in Computer Insights, Inc.'s comprehensive Business Edge™ solution with robust VMI and Signature Capture capabilities are better positioned to meet current challenges while preparing for future opportunities in an increasingly digital marketplace. When choosing an ERP system, The Business Edge™ stands as the definitive choice for distributors serious about operational excellence and customer satisfaction.

Testimonials

"BRF leverages the VMI capabilities of The Business Edge™ to grow that business unit quickly and efficiently. Our customers are thrilled with the TBE app's ease of use and versatility, especially since setup and use are so quick. The ability for us to quickly adapt the offering to our customers' ever-changing requirements is an added bonus and provides operational efficiency."

Ignacy Paprocki, Director of Operations @ Blue Ribbon Fastener

"I wanted to thank you for introducing us to VMI Mobile. As with so many features of TBE, this has improved order turnaround time and increased accuracy. Prior to implementing VMI Mobile, our salespeople's handwritten orders were submitted to in-house staff for entry, often resulting in inaccurate interpretations of products, bogging down internal personnel, and slowing shipping times for our customers. Now, our sales team can upload orders and have them printed to the warehouse for fulfillment before they leave the customer's location. Accurate. Efficient. Solutions. Thank you for knowing our industry."

Amy Rasmussen, Manager @ Weaver Distributing

The Business Edge - VMI & Signature Capture Core Features

- **Cross-Platform Mobile Compatibility** - Operates seamlessly across iOS and Android smartphones, tablets, and notebooks.
- **Offline Functionality** - Continues working productively in environments where cellular and WiFi signals are blocked, with automatic synchronization when



The Business Edge
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connectivity returns.

- **Real-Time Two-Way Communication** - Maintains connectivity between field personnel and central operations.
- **Native Mobile Integration** - Mobile capabilities are built directly into the ERP architecture for unparalleled access speed.
- **VMI Mobile Applications** - Comprehensive vendor-managed inventory tools accessible from mobile devices.
- **Signature Capture Technology** - Digital signature collection for proof of delivery and order processing.
- **Real-Time Order Visibility** - Live tracking of order status and progress.
- **Historical Data Analysis** - Comprehensive analysis capabilities for trend identification and forecasting.
- **Configurable VMI Programs** - Tailored inventory management solutions based on specific business needs.
- **Remote Workstation Support** - Accommodates remote workers without additional licensing costs.

Key Benefits

- **Improved Operational Efficiency** - Streamlined processes reduce time and resource requirements.
- **Error-Free Operations** - Automated processes eliminate data entry errors and human mistakes.
- **Enhanced Customer Service** - Instant access to information enables exceptional customer experiences.
- **Cost Savings** - Reduced operational costs through improved efficiency and automation.
- **Increased Inventory Turnover** - Optimized stocking levels based on data-driven forecasting.
- **Paperwork Elimination** - Digital processes replace traditional paper-based workflows.

- **Simplified Order Entry** - Streamlined order processing reduces complexity and errors.
- **Enhanced Proof of Delivery** - Digital signature capture improves delivery documentation.
- **Real-Time Decision Making** - Up-to-the-second information supports informed business decisions.
- **Precise Usage Tracking** - Detailed monitoring of product usage patterns and trends.
- **Quick Order Processing** - Fast transmission speeds set industry benchmarks for efficiency.
- **Comprehensive Usage Reports** - Detailed reporting supports strategic decision-making.
- **Consistent Customer Demand Fulfillment** - Predictive inventory management maintains service levels.
- **Competitive Advantage** - Advanced technology capabilities distinguish businesses from competitors.
- **Scalability** - The system grows with business

needs and supports expansion opportunities.

- **Reduced Training Requirements** - Intuitive interface design minimizes the learning curve.
- **Improved Audit Trails** - Digital processes enhance tracking and compliance capabilities.
- **Strategic Partnership Support** - Ongoing technical knowledge and customer service from Computer Insights, Inc.

More Information

For more about Workflow Automation and The Business Edge™ contact Dennis Cowhey, President, at *Computer Insights, Inc.*, Tel: (800) 539-1233, email: sales@ci-inc.com or www.ci-inc.com. 



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