

CANDOR INDUSTRIAL SUPPLY

1846 W 11th St, Ste K, Upland, CA 91786 TEL: 844-522-6367
EMAIL sales@candorusa.com WEB www.shopcandor.com



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YOUR FULL-LINE INDUSTRIAL SUPPLIES DISTRIBUTOR

by Dennis Cowhey, President, Computer Insights

Christy and Justin Alfrey founded Candor Industrial Supply when they noticed that, while industrial supply distribution technologies had been growing rapidly, customers were experiencing a deterioration in service levels at the same time. Their mission is to provide their customers with the best of both worlds - to perform with the same agility, product depth, and service offering of their larger competitors, while providing customers with the personal touch, flexibility, and reliability of working with a small business.

The Beginning

Candor got started in its owner's garage in Rancho Cucamonga, California, in January of 2019. They shortly established their corporate office and warehouse in Ontario, California. In July of 2024, they relocated to Upland, California – merging the Ontario office with that of one of their acquisitions – with an expanded inventory of fasteners, tools, safety supplies, and more. They also expanded by adding a second branch office and warehouse in Tempe, Arizona, in January of 2020, and a third branch office and warehouse in Dallas, Texas, in August 2023.

Growth Through Acquisition

Candor Industrial Supply, Inc. has achieved some of its growth through various acquisitions, including Moorefield Systems on February 1, 2022, So Cal Bolt & Supply on April 3, 2024, and Connor Fastener on June 27, 2024 – the first being a small but reputable distributor of metalworking tooling and machinery, with the other two both being small but reputable fastener-focused industrial supply distributors. These companies all came with rich decades-



long legacies of supplying a wide variety of fasteners, tools, abrasives, and more.

With these acquisitions, and the aforementioned organic growth, Candor Industrial Supply now operates in 4 states across the USA, proudly serving industrial, construction, MRO, and similar industries in the Southern California, Phoenix, DFW, and Mid-Georgia markets.

Customer Service With Experience & Technology

Candor Industrial Supply combines its decades of acquired industrial supply expertise with cutting-edge technology. This allows them to provide unparalleled customer support and service. Justin Alfrey, CEO of Candor Industrial Supply, Inc., commented, “The Business Edge™ by Computer Insights, Inc. gives us the competitive edge we need in today's fast-paced industrial supply market. It doesn't just manage our operations—it amplifies our ability to provide the personalized service our customers have come to expect. With instant access to pricing, availability, and customer history, at the desktop and on the go, we can respond to inquiries in seconds rather than minutes. This technology, combined with our deep industry knowledge, creates an unbeatable combination for our customers.”

Full-Line Industrial Supplies

○ **Fasteners** - Candor Industrial Supply prides itself in providing the highest quality fasteners that are available. The vast majority of their bread-and-butter type fasteners, like bolts, washers, and nuts, are made right here in the USA. They carry standard and non-standard threaded fasteners like anchors, hex cap screws, and sheet metal screws, as well as non-threaded fasteners like rivets, pins, and more. They offer fasteners in a variety of materials, grades, and finishes. If you are having trouble finding the right fastener, contact their friendly staff, and they will be happy to help. If they do not have the product you are looking for, they will do their best to source it.

○ **Safety & PPE (Personal Protective Equipment)** - In our competitive and ever-changing business world, your employees are your most important asset, and they are what sets you apart from your competitors. Candor Industrial Supply can help you



keep them safe and producing with a wide range of Safety & PPE products. From fall protection, head protection, and eye protection, to traffic control, spill control, ergonomics, and more, they are dedicated to keeping you safe in whatever conditions your day's work presents.

○ **Tools** - The quality of a tool can make all the difference in getting a job done effectively and efficiently, which is why Candor Industrial Supply offers the top brands in the industry. With cutting tool brands like Norseman, Greenfield Industries, and Champion Cutting Tools; Hand Tool brands like GearWrench, Crescent, and Wright Tool; and power tools and accessories brands like Makita USA, Milwaukee, and Hougen. They provide the tools you need, backed by reputations of quality, durability, power, and ease of use. They also offer heavy-duty jobsite equipment from name brands like Multiquip, Yardmax, and Mi-T-M, and metalworking machinery from KMT Saw, Scotchman, and more.

○ **Abrasives** - Abrasives can take on a few different uses depending on the material you are working on, and how aggressive you need your abrasive to be. From grinding wheels, cutting wheels, and deburring abrasives, to non-woven abrasives, buffing and polishing wheels, you will find the shape, grain, and abrasive grit you need for any material you are working on.

○ **Welding** - Candor Industrial Supply's range of welding tools includes welding rods and wire, welding consumables, from soap stones down to wire brushes. They provide equipment and safety gear that keeps the operator and equipment safe.



○ **Chemicals & Paints** - Keep your tools, space, and equipment in top shape and looking great when you choose from a variety of cleaning chemicals, lubricants, paints, and painting supplies. These products are meant to make your job easier and more efficient by keeping your space clean and using the proper chemicals to bond or release materials. For your painting projects, select from high-quality spray & marking paints, masking tapes, brushes, rollers, and more.

○ **Hose & Fittings** - Whether you are looking for gaskets, seals, HVAC/R, hydraulic fittings, plumbing, or pneumatics, Candor Industrial Supply has what you need.

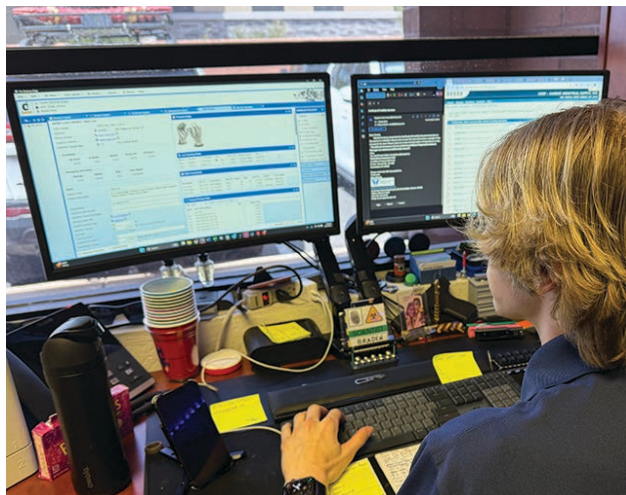
○ **Material Handling** - Quality material handling equipment is meant to ease heavy-duty jobs and reduce injuries. Carts and hand trucks will aid in pushing, lifting, and placing bulky items. Use and store items more efficiently with cabinets, parts and storage bins, shelves, racks, and more.

○ **Lifting & Rigging** - Candor Industrial Supply provides the best lifting and rigging equipment from web slings, chain slings, hooks, shackles, and more from brands like Campbell, Kito Crosby, Ken Forging, AZ Lifting, and others, most of which are made right here in the USA.

○ **Electrical Products & Accessories** - Find the right electrical supplies for effective power distribution at your facilities or wherever work takes you. From boxes and covers to fuses and circuit protection to electrical wire and tapes, Candor Industrial Supply has a broad selection of electrical products.

○ **Power Transmission Products** - Power transmission products are used to transmit power to create motion. Typical uses of power transmission products are in construction machinery, material handling systems, and industrial automation. Candor Industrial Supply has a variety of power transmission products from bearings, shaft collars, and shims to machine keys, key stock, and roller chains.

○ **Janitorial & Office Supplies** - Candor Industrial Supply has the products you need to clean, sanitize, deodorize, and shine in any scenario. From sponges, brooms, and brushes, to can liners, trash cans, and mops,



get any kind of mess cleaned up fast, and keep your workspace cleaner than ever. They also have the desk accessories and office supplies you count on to keep your workday going.

Looking Forward

Candor Industrial Supply sets itself apart with an intuitive service offering that includes Vendor Managed Inventory (VMI), Industrial Supply Vending Machines, Local & Remote-Area Product Delivery, Discounted Standard and Expedited Freight Options, Tool Repair, Sourcing, and more. They are your full-line industrial supplies distributor where customers' goals, profitability, and success come first. The people at Candor Industrial Supply are open, honest, and customer driven. They aim to earn your business and trust as a supplier, not just for today, but for years to come.

More Information



Candor Industrial Supply, Inc.

Justin Alfrey, Co-Founder

Tel: (844) 5-CANDOR

sales@candorusa.com

www.shopcandor.com



Computer Insights, Inc.

Dennis Cowhey, President

Tel: (800) 539-1233

sales@ci-inc.com

www.ci-inc.com

