

ACE BOLT & SCREW CO, INC

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ACE BOLT & SCREW CO. INC.
SERVING THE SOUTHEAST

OLD SCHOOL IN A GOOD WAY - SERVING THE SOUTHEAST SINCE 1969

by Dennis Cowhey, President, Computer Insights

Third Generation Strong

Ace Bolt & Screw Co., Inc. was co-founded on July 1, 1969, by Randal and Tom, who moved to Mississippi to open a fastener company. With Tom's death in 2003, Randal bought out his friend's share. Ace Bolt & Screw has become a 3rd generation family business that now employs Randal's sons, Randy and Mike, and his three grandkids.

With much enthusiasm, in July 2007, Ace Bolt & Screw opened its first branch location in Tupelo, Mississippi. As the business grew, so did the dreams for the company. Ace Bolt expanded even farther into the Southeast in August 2017 and opened another branch in Atlanta, Georgia. In the summer of 2017, their flagship location in Jackson, Mississippi, remodeled its sales counter, adding 3,000 square feet and numerous new products. In 2020, amidst the pandemic, their latest store opened in Gluckstadt, Mississippi.



Long-Lasting Quality Relationships

Over the last half a century, they have built long-lasting quality relationships with their customers, employees, and vendors. These relationships have always been crucial to the success of their business. Everyone at ACE prides themselves in being one of the most significant wholesale fastener businesses in the Southeast.

As one of the Southeast's largest and most significant fastener distributors, they offer their customers excellent prices and unparalleled service. Treating customers and employees as part of their extended family is baked into their company culture. Everyone at ACE prides themselves in being "old school" in customer service, and they treat customers the same as they did in 1969 – no matter if they are a mom and pop or a large corporation. They mix their traditional service with the latest technology to offer complete product tracing, vendor-managed inventory, fully customizable billing, and much more.





Vendor Managed Inventory

Vendor Managed Inventory is more than checking bins – it takes experience and know-how. Ace Bolt & Screw uses The Business Edge, an ERP system developed by Computer Insights specifically for the fastener industry. The system allows them to set up customer bin locations with bar code labeling. A salesperson or customer can use a mobile device, like an iPhone or iPad to scan locations and upload orders directly to The Business Edge for Ace to process and deliver what is needed. Using scanners with their VMI customers has significantly boosted their speed and efficiency, a huge benefit to their customers. They never make mistakes because they scan the exact bin that needs to be replenished. They can also furnish their customers with more information than ever before with the usage reports offered in The Business Edge. They visit their customers often and become familiar with their parts and usages to ensure they do not experience any downtime.

Tracking Products

Ace Bolt & Screw maintains an inventory for industrial, commercial, and construction customers. They listen to customers and vendors and stock what will help get the job done. They have complete traceability of products. The Business Edge software can effortlessly track lot numbers and locations of products from the minute they are received and through every step of the process until being delivered. Bambi Wallace, Marketing Director, shared, “without The Business Edge by Computer Insights, our operations would be at a standstill. Keeping track of things has never been easier; for that, we are grateful.”

Poly Bagging & Kitting

Automated Poly Bagging and Kitting is another service Ace Bolt & Screw offers. When you need items packed, they are ready to help. They have an Autobag Bagging System and can cut the time it takes to count, bag, and label the parts they sell. Their system can fill up to ten bags per minute; their customers benefit significantly by receiving their bagged parts or kits in a timely fashion.

Looking Forward

What began as a hope and a dream among two friends has become one of the largest fastener distributors in the Southeast. Ace Bolt & Screw Co., Inc. ships products throughout the United States and beyond. They have more than tripled in size over the past few years.

- ✦ They are now ISO 9001:2015 certified.
- ✦ They expanded in the wholesale fastener world and are one of the Southeast’s largest Dewalt dealers.
- ✦ They have a top-notch selection of power tools.
- ✦ They currently have locations in Jackson, MS, Tupelo, MS, Gluckstadt, MS and Atlanta, GA
- ✦ They will be opening a new Richland, MS branch in 2022.

More Information

Ace Bolt & Screw Co, Inc can be reached at any of their store locations, or contact Randy Clark and Mike Clark, Owners by telephone at 601-355-3448 or visit them online at www.acebolt.net.

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