

Standard Bolt Has Five Years of 60% Growth - Moves to New Facility

Standard Bolt, Nut & Screw, Inc. is a long-established and successful business, started in 1976 as a supplier to the National Aerospace and Electronics industries. They have been serving the fastener needs of industry for nearly three decades.

Standard Bolt is experiencing tremendous success. Their outstanding growth necessitated a move to new quarters. In late 2004, they relocated to their new state-of-the-art, 26,000 square foot facility located at 4245 E. Palm Street, Mesa, Arizona. This move is providing much needed additional production and warehousing capacity. This has enabled the company to increase their already high level of service to their customers.

Diversification Leads to Growth

In 1996 the company decided to expand their markets. They examined the markets that would allow them to build on their expertise as high quality fastener and component manufacturers. They found that there was a growing demand for high-end chrome plated fasteners. This need was outside of their original chosen fields of Aerospace and Electronics; it was in the Motorcycle and Automotive Industries. Customers demanded the finest product quality and greatest reliability.

After extensive research and testing, they decided to create another division, Chrome Hardware Supply. In nine short years, this new division has become the premier manufacturer of show quality, high strength chrome plated fasteners for the Motorcycle and Automotive industries.

Chrome Hardware Supply's products are now used by the top custom motorcycle and hot rod builders in the nation.

This decision has proven to be an exciting change for the company. Since the change, they have enjoyed huge success. During the past five years, they have grown at a compounded rate of 60% per year!

Computer System Proves to be an Asset

Standard Bolt had been using one of the older fastener industry software programs. It was not providing them with the speed, efficiency, access to information, and ease of use that was necessary to support their rapid growth. In 2002 they decided to change all that. They installed The BUSINESS EDGE from Computer Insights, Inc.

In a recent interview, Seth Anderson, Vice President of Standard Bolt, said, "The BUSINESS EDGE has given us the flexibility to keep up with growing customer demand and an ever growing inventory. The forecasting reports have enabled us to control costs and adapt to rapid changes in the market. It is truly a state-of-the-art system. It allows us to respond to customer needs quickly and it is easy for our people to use."

He indicated that service is an extremely important component of their success. He explained how The BUSINESS EDGE helps them live up to their commitment to top quality customer service. He stated, "When our customers call, we have up-to-the-minute information on the status of their orders, their purchase history with us, our available inventory, their pricing, and even detailed Lot Control information on any transaction that has been entered. Most customer interactions are handled with one call."



Seth Anderson, Vice President Standard Bolt, Nut & Screw

ISO 9001:2000 Registered

Standard Bolt/Chrome Hardware Supply recently became an ISO 9001:2000 registered company. This achievement reaffirms the company's commitment to quality and an extremely high level of customer service.

All of their chrome hardware is baked after plating. This is essential to maintaining the strength and integrity of the part. Some other suppliers don't take this extra step. All of their chrome screws and bolts are made of Grade 8 steel or stronger alloy. This provides superior performance over Grade 5 fasteners.

Quality is essential. They started their business supplying bolts for helicopters, military aircraft, the space shuttle, satellites, submarines, and other critical applications. They know the importance of quality.

Standard Bolt/Chrome Hardware Supply can be reached at 4245 E. Palm St., Mesa, AZ 85215; phone 480-832-1551; fax 480-832-0606; toll-free 888-629-CHROME; email: sanderson@chromehardwaresupply.com; or visit their website at www.chromehardwaresupply.com.

Computer Insights can be reached at 108 South Third Street, Bloomingdale, IL 60108; phone 800-539-1233; fax 630-893-4030; email sales@ci-inc.com; or visit their website at www.ci-inc.com. Contact Dennis Cowhey. ☎